



A division of The AOT Group P/L
(Including Sunlover Holidays, Travelpoint Holidays & New South Wales Holidays)

EXPRESSION OF INTEREST - ACCOMMODATION 2008/9 PROGRAM

Property:

Contact: Email:

Phone: Fax:

AOT Holidays including Sunlover Holidays, New South Wales Holidays and Travelpoint Holidays.

Please read the AOT Holidays Inclusion Criteria document before completing this form.

RATES:

Please attach a list of your current sell rates.

COMMISSION:

Our minimum commission requirement is 25% for GST applicable suppliers and 25.5% for Input Taxed suppliers.

Please indicate what commission level you will offer: %

ALLOTMENTS:

We have a minimum allotment requirement for each region. Should you submit allotment less than our minimum, one of our Product Co-ordinators will be in contact to discuss. The maximum release back period is 7 days.

Please indicate the number of allotments you will provide:

Room Type	No. rooms

Please indicate your preferred release back period: days

WHOLESALE PROGRAMS:

Please indicate whether you are currently participating in, or have applied for inclusion in, any other domestic wholesale programs, e.g. Qantas Holidays, Infinity Holidays, Blue Holidays, Wotif.com.

MARKETING:

What marketing activities do you plan to undertake if your product is accepted into our program.

YOUR PRODUCT:

Is your property under construction? Yes / No

If your property is under construction, it will need to be at a stage where we can undertake an inspection by July 2008, in order to be considered for inclusion in the AOT Holidays program.

Please provide details regarding anticipated completion date.

Please indicate the type of product you offer by selecting one of the following categories:

Apartment Resort Hotel Motel Bed & Breakfast Cottage

Number of rooms/units in the holiday letting pool:

If your property has been rated by AAAT, please indicate star rating: Stars

Does your property have on-site management? Yes / No

Are units individually furnished or do they have standard furniture packages?

Age of building:

Please provide details of any recent or planned property refurbishments. When was/is the refurbishment? What refurbishment was/will be undertaken?

Please provide details of your property (enclose a copy of your brochure if available).

What unique features does your product have over other products already included in our program?

Please advise your refund policy:

Signed:

Date:

Please either return this completed Expression of Interest document to:

Email: Product.DevelopmentContracts@aoholidays.com.au or

Fax to +61 7 3535 4465